



Product Bulletin

Brocade FCoE Implementation Service

Revision History

16 October 2009 — Initial version

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This product bulletin informs NetApp sales and NetApp partners about new or changed NetApp® products or services.

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1. Summary

This product bulletin announces the availability of the Brocade FCoE Implementation Service from the Professional Services (PS) organization.

2. What's New?

This firm fixed price (FFP) service offering provides customers with the ability to utilize SBS/Brocade Professionals to perform configuration and implementation activities that interconnect Brocade FCoE switch(es) into an existing SAN environment. This is a NetApp rebranded service offering that is delivered only by the SBS/Brocade Professional Services organization.

3. Sales Tools (Sales Guides, Training Presentations, SE Presentations)

A Brocade FCoE Implementation internal sales presentation will be available on the Field Portal,

4. Customer-Ready Tools (Customer Presentations, Datasheets)

Brocade FCoE Implementation Service datasheet and customer presentations will be available on the Field Portal.

5. System Requirements

N/A.

6. Product Information

The Brocade FCoE Implementation Service includes the following major activities:

- Predelivery activities with the customer
- Implementation and configuration of Brocade FCoE switch(es)
- Implementation of Brocade FCoE switch(es) into existing fabric(s)
- Implementation of FCoE Initiators to Brocade FCoE switch(es)

Part Number	Description	Discount Category Code
PS-BROCADE-SAN-FCOE-IMPL	Brocade SAN FCoE Implementation Service	P

Software Subscription Plans

N/A.

Downloading

N/A.

Product Availability

The Brocade FCoE Implementation Service will be available to quote in the November 2009 release of the Quote Tool.

7. Regulatory Compliance

Products need to be validated against the NetApp Safety/EMI Regulatory Compliance List prior to order submission. This is required to make sure that products are being sold only in the countries in which NetApp has received regulatory compliance certification.

8. Warranty and Service

N/A.

9. Additional Information

Contact information: Please contact Senior Portfolio Manager, Tracy Sakai (408-822-3913 or tracy.sakai@netapp.com) with questions concerning this bulletin.